# **Company Profile**



#### **Plus PM Consultant Sdn Bhd**



16-16, Level 16, Wisma UOA 2 Jalan Pinang, 50450, Kuala Lumpur 3

Malaysia +60-3-2712-0263

+81-6-6363-6066

+81-3-3526-4181

Malaysia +60-3-2712-0264 Osaka +81-6-6363-6466

+81-3-3526-0801

contact@plusweb.co.jp



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## Everything is Based on Client's Point of View

Preserving Client's growth and happiness of all our staff by

Providing utmost service with grateful heart and expression





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## CEO's Message

## **Contributing to Client's Business Expansion as a PMC**

Management Philosophy of "Everything is based on Client's point of view", we will do our utmost to achieve our Client's business goals.

We provide services that are not limited to Quality, Cost and Schedule Management, but also services that consider future growth prospects, business continuity, promoting construction project transparency.

We will contribute to the development of our Client's business and the society through PM services.

President/CEO Joji Kimura



## **Company Information**

### Plus PM Consultant Sdn. Bhd.

July 2013 C E O / M D

o c a t i o n 16-16, Level 16, Wisma UOA II, Jalan Pinang, 50450 Kuala Lumpur, Malaysia

Joii Kimura GM/Director Certification

RM 500.000.00 Yusuke Morino

First Class Architect

First Class Construction Management

Engineer

Qualified Building Cost Manager

**Business Activities** M&E Consultant

**Project Management** Construction Management **Building Diagnosis** 

#### 株式会社プラスPM Plus PM Co. Ltd.

L o c a t i o n 2-8-5 nishitenmaiji, Kita-ku, Osaka-shi1-7-11 Kaji-cho, Chiyoda-ku, Tokyo KCA building

Incorporation April 1986 C a p i t a l 20 Million Yen C E O / M D Joji Kimura

GM/Director Tsukasa Ohtani

Certification Certified Construction Manager of Japan (CCMJ)

First Class Architect

First Class Construction Management Engineer

Qualified Building Cost Manager

M&E Consultant Professional Engineer

Certified Medical Management Consultant

**CASBEE Building Evaluator** 

Certified Facility Manager of Japan (CFMJ)

First Class Piping Construction Management Engineer

Air Conditioning Engineer Real Estate Transaction Specialist

PCQI Certified

### **Vision**

ASEAN No.1 - We aim to be a PM company that provides services with High Client's Satisfaction

## **Mission**

Malaysia July 2013.

We ensure to deliver a Successful Project



We have Japanese and local staff, who are experienced in construction projects in the ASEAN region, and able to provide management services for construction projects.







## History

AEON MALL Phnom Penh



: Shopping Center Development Type

Client : AEON Mall Cambodia

: Phnom Penh, Cambodia Location

**Duties** : Basic Design : PM Work

3 J'S GATE DINING PROJECT



Development :Japanese Food Town Type

Client : Sojitz Retail Management SB

Location : KL, Malaysia **Duties** : Lease Agreement Support

: PM Work

Puri Botanical Project



Development : Condominium Type

Client : PT. Tokyu Land Indonesia

Location : Jakarta, Indonesia

> : Design Management : VE Proposal

Toyo Tires' Phase 2 Factory



Development : Factory Type

Client : Toyo Tyre Malaysia Sdn. Bhd.

: Taiping, Malaysia Location Work : PM Work

Japan Club of Kuala Lumpur



: Club House Development Type

Client : The Japan Club of KL

Location : KL, Malaysia Work : Engineering Report

> : Legal Compliance Support : PM Work

Ajinomoto New Factory



: Food Factory Development

Type

Client : Ajinomoto Malayisa Berhad

Location : Enstek, Malaysia : PM Work

Duties

1986

· Overall Design of

Plus Founded in

Osaka

· Established a corporation & changed the company name to Plus general design Co., Ltd.

1988

1997

· Construction Management

**Business started** 

2012 · Changed Company name to Plus PM Co., Ltd. (Specialized in PM business)

2002

Local Subsidiary in Malaysia Plus PM Consultant Sdn Bhd **Established** 

· Completed the first project in ASEAN (AEON SC. Cambodia)

2013

**Duties** 

2015

· Involved in Project in Indonesia

2017

4 - - - - 6

2018

2020 · Involved in Project in Serbia, Europe

Involved in Project in Vietnam

900

·"CM Selection 2020" from Japan CM Association - Nippon Konpo Malaysia

· "CM Award 2019" from Japan

**Construction Management Association** - J's Gate Dining Project

💶 AEON Mall Kota Bharu



Development : Shopping Center Type

**Duties** 

: AEON Co. (M) Bhd. Client : Kelantan, Malaysia Location

: PM Work

Hitachi Cold Warehouse Nilai



Development : Cold Warehouse Type

Client : Hitachi Transport System (M) Sdn. Bhd.

: Selangor, Malaysia

**Duties** : PM Work

Location

Nippon Konpo (Malaysia) Warehouse



Development : Office & Factory Type

Client : Nippon Konpo (Malaysia) Location : Senawang, Malaysia

**Duties** : PM Work TH Medical



: Medical Centre Development Type

Client : International Total **Engineering Corporation** (ITEC)

: Hanoi. Vietnam Location **Duties** : PM Work

Mitsui Bukit Bintang City Centre



: Retail Development Type

Client : Mitsui Fudosan (Asia) Malaysia Sdn Bhd

Location : KL, Malaysia Duties : PM Work

12 SHABU-YO Sunway Velocity Mall



:Restaurant Development Type

Client : SKYLARK MALAYSIA SDN.BHD.

Location : KL, Malaysia : PM Work Duties

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## **What is Project Management**

### **Project Management (PM)**

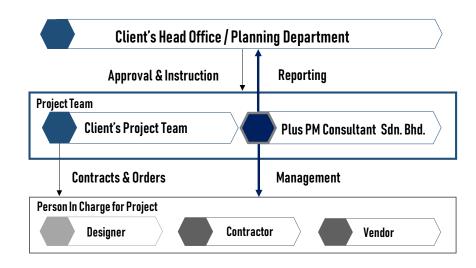
Support and promote construction projects on behalf of our Client to achieve their requirements.

Providing total PM services from the basic concept to the preparation of design documents, selection of the Contractor, and completion of the building including the construction management.

Provide various services, such as land selection support, safety and compliance evaluation of existing buildings, and construction contract review support.

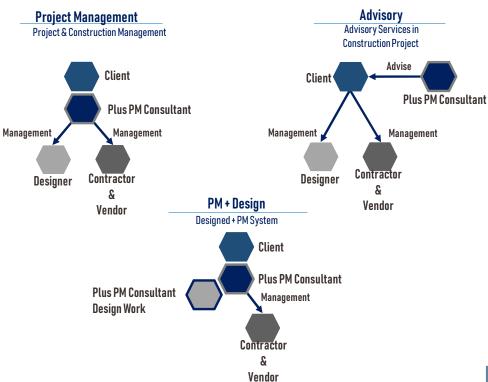


#### **GENERAL PROJECT STRUCTURE**



#### **CLIENT SUPPORT IN OPTIMAL POSITION**

Support of Client in optimal position according to the need of each project





## **Value**

To realize Client's demands on project functionality, safety and secure quality at a reasonable cost.



## **Strength & Characteristics**

### On-Site Management

Our consultants have extensive on-site experience in ASEAN as most of our supervising team are from the contractor background. We **always present at site** to provide guidance, advice and to solve problems until they are completely eliminated. Our strength is hands on approach and not only convey solution to client and contractor.

### **2** Cost Management

In order to reduce construction costs, we will carry out Cost Management in each stage; from the Basic Planning Stage to Design, Tender, and Construction Stage. We will carry out estimation, evaluation, value engineering, structural and facility planning and Contractor selection that work based on the principle of fair competition.

On average, we have achieved an average of 20% cost reduction in our past projects.

### 3 Neutral & Independent

In an era where compliance is of strong demand, we conduct management as a **"Neutral Third Party"** who has no conflicts of interest with designers and builders. This contributes to the transparency of ordering process and improvement of accountability.



## **Our Services**

\* Proposing the most suitable operation according to the characteristics of the project.

#### **Basic Planning Stage**

#### **Master Plan Development**

Develop Business Policy

Construction Plan Review & Proposal

Prepare Project Budget

Develop Master Schedule

#### Advisor Service

 $Introduction \, of \, Real \, Estate \, Information \, route \\ Infrastructure-related \, Research \, \& \,$ 

Negotiation Support

...

Lease Agreement Confirmation &

**Negotiation Support** 

## Cooperation with Experts (Introduction accepted)

Establishment of a Local Subsidiary

#### **Design Stage**

#### **Design Management**

Consultant Selection

**Review Design Drawings** 

Propose Cost Down

Review Designs against

Client's Direct Works

#### **Design Work**

Design Drawing Support

**Authority Application Documents** 

#### **Tender Stage**

#### Selection of Builder (Design Builder)

Review & Process Tender Method

**Tender Management** 

Assess Quotation Contents & Negotiation

**Review Project Contract Content** 

#### **Construction Stage**

#### **Construction Cost Management**

On-Site Patrol / On-Site Management

Project Progress Report

Quality & Delivery Management

Assess Variation Order

Healthy & Safety Management

**Conduct Joint Inspection** 

## Construction Equipment Selection Relocation & Established Support

Support in Procurement

Coordination Support with

Construction Work

Review Delivery & Conduct

Joint Inspection

## Investigation & Diagnosis Stage

#### **Building Diagnosis**

Building & Compliance Check

Support Mid to Long-term

Reconstruction Plan

#### **Environmental Diagnosis**

Asbestos Survey Support

Soil Contamination

Investigation Support

#### **Renovation Stage**

#### **Renovation Work Support**

Prepare Renovation Plan

Prepare Budget for Renovation Work

Develop Schedule for

Renovation Work

Review & Process Tender Method

**Tender Management** 

Assess Quotation Contents & Negotiation

Review Project Contract Content

On-Site Patrol / On-Site Management

Project Progress Report

Quality & Delivery Management

Assess Variation Order

Healthy & Safety Management

**Conduct Joint Inspection** 





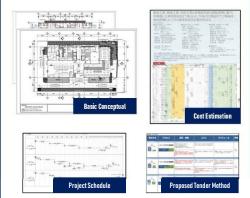


## **Results We Deliver**

#### Strength in Basic Conceptual Stage

#### Project Planning / Project Risk Mitigation

- Our company is well versed in local design practices to clarify the Client requirements, project cost, schedule, risk identification to be included in early project planning.
- Considering business & operation, we plan not only to optimize the construction & the cost of the project, but also to increase the profitability of the project.



#### **Prepare Basic Conceptual**

#### **Strength in Tender Stage**

#### With Average 20% of Cost Reduction

- Our company is well versed in the local market and has developed an ordering strategy that maximizes the competitive principle and cost reduction. On average, we have achieved average of 20% cost reduction.
- Utilizing cost database, value engineering proposal, estimation assessment and negotiation for Further cost reduction.



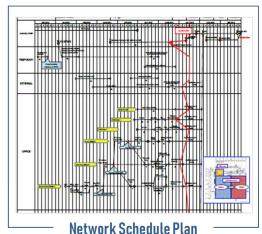
**Tender Interview** 

\*The cost reduction is depends on conditions of the project.

#### **Strength in Construction Stage**

#### Reduced Construction Duration & Risk of Delay

- Our company, which is familiar with the laws and regulation procedures, will review the Schedule in detail.
- Create network schedule to control the critical path, which affects the entire construction period, shorten the construction period and reduce the delay of risk.



#### **Strength in Construction Stage**

#### Quality assurance, accident prevention, and controlling variations

- We have resident site staff with construction experience and/ or regular site patrol to constantly report & control the site condition.
- In order to achieve the requirements, we check and review construction drawings, construction methods and details. Review, reports, and instructions for corrective actions are executed to create a site that is free from accidents.



**Corrective Instruction Layout** 

## **Our Client**









kewpie ?



MITSUI & CO.

**PENTAX** 

**MEDICAL** 

ÆON





JL Japan Lifeline













**Panasonic** 









#### **Commercial Facilities**

AEON Co (M) Bhd AEON Mall (Cambodia) Co Ltd Mitsui Fudosan (Asia) Pte Ltd Mitsui Fudosan (Asia) Malaysia Sdn Bhd

#### Residential Related Facilities

CI Medini Sdn Bhd (CREED) Daiwa Sunway Development Sdn Bhd Marimo Land Malaysia Sdn Bhd Mitsui & Co., Ltd. Mitsui Fudosan (Asia) Pte Ltd Panasonic Malaysia Sdn Bhd Tokyu Land Indonesia

#### Others

Fukuoka Jisho Co Ltd International Total Engineering Corporation (ITEC) Sanyo Chemical Laboratories Malaysia Sdn Bhd Sojitz Retail Management Sdn Bhd Skylark Malaysia Sdn Bhd The Japan Club of Kuala Lumpur The Japanese School of Kuala Lumpur

#### **Factories & Logistics Related Facilities**

AJINOMOTO Malaysia Bhd Changsu Synergy Automobile Parts Co., Ltd. Chemi-Con (Malaysia) Sdn Bhd Daido DMS Malaysia Sdn Bhd Fuji Capsule Co., Ltd. GS Paperboard & Packaging Sdn Bhd Hitachi Transport System (M) Sdn Bhd JLL Malaysia Sdn Bhd Kewpie Malaysia Sdn Bhd Mitsui & Co., Ltd. Nagoya Automobile Malaysia Holding Sdn Bhd

Nihon Parkerizing (Malaysia) Sdn Bhd Nippon Konpo (Malaysia) Sdn Bhd Nissho Precision (Malaysia) Sdn Bhd Otaru Fine Food Sdn Bhd (BISON) Panasonic Eco Solutions Malaysia Sdn Bhd Panasonic Malaysia Sdn Bhd Pentax Medical (Penang) Sdn Bhd Sakamoto Manufacturing Malaysia Sdn Bhd Synergy Pipes & Parts (M) Sdn Bhd Taisei Lamick Malaysia Sdn Bhd Taiyo Yuden (Sarawak) Sdn Bhd Toyo Tyre Malaysia Sdn Bhd Toyota Tsusho (Malaysia) Sdn Bhd YKK (Malaysia) Sdn Bhd Zacros Malaysia Sdn Bhd

As of April 2020









## **Awards**



"CM Award 2019" from Japan Construction Management Association

### J'S GATE DINING PROJECT

It is a project of Food Town & Food Court of about  $3,000m^2$  in "Lot 10 Shopping Mall" in Bukit Bintang district, downtown of Kuala Lumpur.

#### Features of the project

We provide full scope management including coordination in various authorities application coordination, tender, site management, scheduling and cost management. From the technical aspects, we managed all processes with all stakeholders which include negotiation and execution on terms & conditions of leasing agreement, management of main renovation works, M&E services, interior works and equipment delivery etc.

Client Sojitz Retail Management Sdn. Bhd.





"CM Selection 2020" from Japan Construction Management Association

## NIPPON KONPO (MALAYSIA) NEW BONDED WAREHOUSE

NIPPON KONPO(MALAYSIA)SDN. BHD is the first logistics project in Malaysia to expand its business in the Asean Eonomic Region.

#### Features of the project

Our company, which is well versed in the local construction customs, organized the issues related to the land contract and construction contract, and carried out the management consistently from the business decision support and the land acquisition to the support of the business license acquisition.

Client Nippon Konpo (Malaysia) Sdn Bhd



### **Client's Testimonial**

We value our relationship with our client and continues to advance the projects

#### We needed an architecture expert

Just like the in-house building department, they led the project upfront, built and managed a good relationship with the designer & contractor.

#### We needed a professional to make investment decisions

After checking the sales contract of the land and looking at the actual site, the business owner negotiated with the seller about the disadvantages.

#### I was able to concentrate on preparing new business

Since I received detailed reports through the project, I was able to concentrate on the preparation for business operation and the main business.

#### They analyzed and helped me understand the construction schedule of contractor

I was able to understand the point to take note of and able to comprehend schedule that we received from the contractor

#### I felt the importance of consistent management

In order to make the project successful in ASEAN, site management is important, and to conduct effective site management, we were able to experience the fact that contracts and tender stages are very important.

#### Plus PM Consultant Sdn Bhd



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Malaysia +60-3-2712-0263

Osaka +81-6-6363-6066

Tokyo +81-3-3526-4181



Tokvo

Malaysia +60-3-2712-0264 Osaka +81-6-6363-6466

+81-3-3526-0801



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